

SIXTY SECONDS with

Andrew Walton-Green, CEO, Gresham Computing



Q. Which projects are you working on?

A. Gresham is currently working on payables financing, mobile delivery of real-time

data for the broking community and real-time payment information inter-bank and bank-to-corporate treasury and cash management solutions.

Q. What will be the biggest trend of 2007?

A. Payables financing is a major new area. In essence, it is simply another way of

financing for small and medium enterprises, but it is important since it is also a way a major bank can add value for its larger customers. The merging of the supply chain and financial supply chain is long overdue.

The second major new area is in delivering real-time data to mobile devices, especially the BlackBerry, for the financial services marketplace.

Q. Will you hire new IT recruits this year?

A. Yes. I would expect to hire 15 new IT people this year. The skill sets would be around Java, .Net and finance or banking systems expertise

Q. What portion of your job occupies your time the most?

A. Managing people.